

Message Text

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PAGE 01 ASUNCI 01183 241955Z

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 /019 W

-----250617Z 085881 /20

R 241940Z MAR 77

FM AMEMBASSY ASUNCION

TO SECSTATE WASHDC 9691

UNCLAS ASUNCION 1183

E.O. 11652: N/A

TAGS: BEXP, PA

SUBJ: ADS REQUEST FOR VIRCO MFG. CORP. LOS ANGELES, CA

REF: COMMERCE CDO144, FEBRUARY 8, 1977

THE FOLLOWING FIRM HAS BEEN CONTACTED AND HAS EXPRESSED AN INTEREST IN REPRESENTING VIRCO AS COMMISSION SALES AGENTS FOR INSTITUTIONAL FURNITURE.

Z.J. MELAMED S.R.L.

CASILLA POSTAL 676

CALLE CHILE 482

ASUNCION, PARAGUAY

CONTACT: SR. VICENTE GUIMARAES, SUB-GERENTE

PHONE: 91272

COMMENT: MR. GUIMAREAS, IN THE ABSENCE OF MR. MELAMED, OWNER-MANAGER, STATED THAT HIS FIRM WAS ALREADY ACQUAINTED WITH VIRCO'S LINES THROUGH CATALOGUES, BUT THAT "BUY PARAGUAYAN" LAWS HAD GREATLY LIMITED ANY POSSIBLE BUSINESS. HE FEELS THE GOVERNMENT NOW RECOGNIZES THAT DOMESTICALLY MANUFACTURED INSTITUTIONAL EQUIPMENT IS NOT PRODUCED IN SUFFICIENT QUANTITY OR QUALITY TO MEET INCREASING DEMAND, AND THAT VIRCO'S LINES CAN BE COMPETITIVE IN GOVERNMENT TENDERS OR OTHER SALES OPPORTUNITIES. FIRM IS MEDIUM SIZE BUT PERHAPS THE BEST SUITED AND EXPERIENCED IN THIS FIELD OF BUSINESS.

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APPROVED: GEORGE A. KACHMAR PREAPRED: R. MARTI.

LANDAU

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 24-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ASUNCIO1183
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770102-0563
Format: TEL
From: ASUNCION
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1977/newtext/t19770328/aaaaaybc.tel
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Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3014278
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST FOR VIRCO MFG. CORP. LOS ANGELES, CA
TAGS: BEXP, PA
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/825020b3-c288-dd11-92da-001cc4696bcc
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